

Message Text

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TO AMEMBASSY BELGRADE PRIORITY

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SUBJECT:VISIT BY EXIMBANK CHAIRMAN MOORE

REFERENCE: BELGRADE 3241

1. EXIMBANK CHAIRMAN MOORE IS PLEASED TO ACCEPT THE
YUGOSLAV INVITATION TO VISIT YUGOSLAVIA AS GUEST OF THE
FINANCE MINISTER FOLLOWING MR. MOORE'S PARTICIPATION IN
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THE U.S.-YUGOSLAVIA ECONOMIC COUNCIL (USYEC) MEETINGS
AT DUBROVNIK. IN MR. MOORE'S PARTY WILL BE MRS. MOORE,
MR. AND MRS. WARREN W. GLICK, GENERAL COUNSEL, MR.
RAYMOND J. ALBRIGHT, VICE PRESIDENT, AND MR. MATT SCHAFER,
SPECIAL ASSISTANT TO THE CHAIRMAN.

2. EXIM APPRECIATES FINANCE MINISTRY INITIAL PROGRAM SUG-
GESTIONS. WE NEED TO CLARIFY TIMING FOR BEGINNING THE
OFFICIAL VISIT IN VIEW OF THE LATEST PROGRAM WE HAVE SEEN

FOR THE USYEC MEETING. THE BANKING AND FINANCE GROUP IS SCHEDULED TO MEET AT TWO PM ON MONDAY JUNE 5, AND MR. MOORE INTENDS TO PARTICIPATE. HOWEVER, WE HAVE JUST LEARNED FROM USYEC NEW YORK THAT THE YUGOSLAV SIDE HAS URGED THAT WEDNESDAY AM BE RESERVED FOR STATEMENTS BY SENIOR OFFICIALS OF BOTH GOVERNMENTS AND MR. MOORE IS TENTATIVELY INCLUDED, HOWEVER, MR. MOORE'S PARTICI-

PATION ON MONDAY COULD BE SUFFICIENT, AND EXIM IS PREPARED TO BEGIN OFFICIAL VISIT ON TUESDAY AS SUGGESTED BY FINANCE SECRETARIAT (REFTEL). WE NOTE THAT THERE ARE TUESDAY AM FLIGHTS DUBROVNIK-BELGRADE, JAT 417 8:10-8:55, AND JAT 785 10:45-11:30. EMBASSY IS REQUESTED TO CLARIFY THIS MATTER WITH THE FINANCE SECRETARIAT AND THE FEDERAL CHAMBER OF ECONOMY (NIKOLA PILIPOVIC).

3. DEPENDING ON COORDINATION WITH USYEC SCHEDULE, THERE MAY NOT BE TIME FOR ALL OF THE PROPOSED VISITS. EXIM BELIEVES MACEDONIA SHOULD HAVE LOWER PRIORITY THIS TIME IN VIEW OF EXIM VISITS TO THAT REGION BY BOTH THE ALBRIGHT AND SHROBE/WISNIEWSKI TEAMS DURING THE PAST YEAR. EXIM SUGGESTS IT COULD BE DESIRABLE TO FOCUS VISITS TO EXISTING SUCCESSFUL PROJECTS WITH NEW BUSINESS POTENTIAL (E.G. JESENICE STEEL, INA, BOR) OR OTHER NEW PROJECTS
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(E.G. TUZLA POWER AND JUGEL GRID) RATHER THAN PROBLEM PROJECTS (E.G. FENI, BUCIM, POLITEX IN MACEDONIA, SMEDEREVO, BORIS KIDRIC, AND ZENICA STEEL). EXIM WOULD NOT PRESS FOR VISIT TO KRSKO SINCE MR. MOORE IS FAMILIAR WITH NUCLEAR POWER SITES. FOREGOING IDEAS ARE OFFERED FOR EMBASSY GUIDANCE BUT EXIM RECOGNIZES A NUMBER OF INTERNAL YUGOSLAV FACTORS WILL INFLUENCE FINAL YUGOSLAV SUGGESTIONS. WE SHOULD ALSO CONSIDER SELECTED MEETINGS WITH MOORE AT DUBROVNIK FOR KEY YUGOSLAV COMPANIES WHICH MOORE MAY NOT SEE DURING LATER TRAVEL. ONE SUCH MEETING COULD BE WITH FENI GENERAL MANAGER MINCEV AND STOPANSKABANKA TO OFFSET FAILURE TO VISIT MACEDONIA. PROGRAM IDEAS MIGHT BE REVIEWED DURING VISIT OF ALBRIGHT TEAM WEEK OF MAY 15.

4. MRS. MOORE WOULD LIKE TO ACCOMPANY CHAIRMAN'S GROUP TO SITE VISITS WHERE FEASIBLE. MR. AND MRS. GLICK WOULD PARTICIPATE ONLY IN DUBROVNIK AND BELGRADE PORTION OF VISIT, AND PLAN TO LEAVE YUGOSLAVIA THURSDAY AM JUNE 8. ALBRIGHT AND SCHAFFER WOULD COMPLETE FULL SCHEDULE WITH MOORE. MR. AND MRS. MOORE HAVE RESERVATIONS ON JAT 320 DEPARTING BELGRADE 1200 ON SATURDAY JUNE 10 WHICH STOPS IN ZAGREB AND WOULD ENABLE THEM TO LEAVE FROM BELGRADE OR ZAGREB. MR. SCHAFFER HAS RESERVATIONS ON BE 705 FOR FRIDAY JUNE 9 DEPARTING BELGRADE 1700 WHICH ALSO STOPS

IN ZAGREB.

5. EXIM AGREES THAT IT WOULD BE DESIRABLE TO HAVE A SIGNING CEREMONY FOR NEW EXIM GUARANTEE ARRANGEMENTS IF ALL IS IN ORDER BY THE MOORE VISIT BUT THIS MIGHT BE DISCUSSED AS A POSSIBLE ADD-ON RATHER THAN IMPLY WE FEEL UNDER PRESSURE TO COMPLETE EVERYTHING MERELY TO MEET THE VISIT TIMING. EXIM WELCOMES YUGOSLAV SUGGESTION THAT MEETINGS INCLUDE ONE AT A "HIGH GOVERNMENT LEVEL" AND

WOULD APPRECIATE KNOWING IF THIS MEANS PRIME MINISTER OR HIGHER.

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6. CHAIRMAN AND MRS. MOORE ARE VERY GRATEFUL FOR INVITATION TO STAY WITH THE AMBASSADOR IN BELGRADE, BUT REQUEST RESERVATIONS IN THE SAME HOTEL WITH THE REST OF THE PARTY. EXIM RESERVATIONS FOR DUBROVNIK HAVE BEEN MADE THROUGH USYEC NEW YORK OFFICE AND INCLUDE A SUITE FOR CHAIRMAN MOORE TO USE FOR BUSINESS MEETINGS. LATER TELEGRAM WILL PROVIDE FURTHER DETAILS OF TRAVEL SCHEDULES. EMBASSY HELP IS MUCH APPRECIATED. CHRISTOPHER

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